

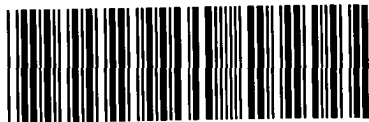
Registered number: 00936683

## M&G Investment Management Limited

Annual Report and Financial Statements

For the Year Ended 31 December 2021

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**M&G Investment Management Limited**

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**Company Information**

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<b>Directors</b>	J M B Daniels S A Fitzgerald C B Chaloner (appointed 01 October 2021) A C M Morris (appointed 01 October 2021) M Tosato (appointed 01 October 2021) R R Turnill (appointed 08 November 2021) M L Burnett (resigned 01 October 2021) J W Foley (resigned 01 September 2021) G D Mason (resigned 31 December 2021) J C L Willcocks (resigned 01 October 2021)
<b>Company secretary</b>	M&G Management Services Limited
<b>Registered number</b>	00936683
<b>Registered office</b>	10 Fenchurch Avenue London EC3M 5AG
<b>Independent auditor</b>	KPMG LLP 15 Canada Square London E14 5GL

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**M&G Investment Management Limited**

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## M&G Investment Management Limited

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### Statement of Changes in Equity For the year ended 31 December 2021

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#### **Business review**

M&G Investment Management Limited (the 'Company') is a member of the M&G plc group, the UK and international savings and investments business. The Company is a member of the sub-group headed by M&G Group Limited ("M&G" or the "M&G Group") and is an indirect subsidiary of M&G plc.

The principal activity of the Company is to provide investment management services in equities, fixed income and other asset classes for wholesale and institutional clients. The Company is authorised and regulated by the Financial Conduct Authority (FCA).

The profit before tax for the Company for the year was £139,669,000 (2020: £125,895,000). Further details of the results for the year are set out in the Profit and Loss Account and Other Comprehensive Income statement shown on page 15.

#### **Principal risks and uncertainties**

The Company is subject to M&G plc Group's internal control and risk management processes as detailed in the Group Governance Framework (GGF) and associated Group Risk Management Framework (RMF). The control procedures and systems established within the M&G plc Group are designed to manage, rather than eliminate, the risk of failure to meet business objectives. The Company generates shareholder value by taking exposure to risks where such risks are adequately rewarded, and can be appropriately quantified and managed to safeguard the Company's ability to meet commitments to customers, comply with regulations, and protect its reputation.

The RMF requires all entities within the M&G plc Group, including the Company, to establish processes for identifying, measuring, managing, monitoring and reporting key risks. The RMF is designed to manage risk within agreed appetite levels which are aligned to delivering the Company and M&G plc Group strategy for customers, clients and shareholders. The RMF is approved by the M&G plc Group Risk Committee and operates based on the concept of three lines of defence: (1) risk identification and management; (2) risk oversight, advice and challenge; and (3) independent assurance.

The Company is exposed to a number of risks. Some are inherent in running an investment management business and are not unique; others are unique and result from business strategy and structure. The outcome of risks may result in harm to customer and clients, the firm and / or the market. These risks may be categorised as follows:

#### **Strategic risk**

A significant portion of the Company's cost base is fixed and the Board accepts that the Company's revenues and profits are exposed to short-term market fluctuations. These risks are inherent in the Company's business model and it aims to ensure that they are monitored and managed appropriately.

#### **Business environment risk**

The Company acknowledges and accepts its exposure to business environment risk. Senior management continually assess the business environment and will take appropriate measures when necessary.

#### **Operational Risk and Resilience**

The Company defines operational risk as the risk of financial and non-financial impact (for example, regulatory and reputational) resulting from inadequate or failed internal processes, or from personnel and systems, or from external events. The Company does not actively seek to take operational risk to generate returns. Instead, it accepts a level of risk that means the controls in place should prevent material impacts but should also not excessively restrict business activities. The Company has a robust risk management framework, established risk governance arrangements and effective risk management processes to ensure appropriate challenge and oversight of operational risk exposures and continued effectiveness of controls in the context of risk appetite.

**Principal risks and uncertainties (continued)**

**Financial risk**

Financial risk is the risk that the Company is unable to maintain adequate capital and liquidity to meet its clients' and stakeholders' requirements under normal and stressed conditions. Financial risk encompasses credit and liquidity.

Credit risk is the exposure to loss arising from a counterparty's failure to meet its contractual obligations, either as a result of business failure or the intentional withholding of amounts due. In order to help ensure the profitability and solvency of the Company, the Company provides ongoing monitoring of key credit risk exposures on its balance sheet and actively manages these exposures via established governance forums.

Liquidity risk is the risk that the Company, although solvent, does not have available financial resources to enable it to meet its obligations as they fall due, or that the Company can secure such resources only at excessive cost. The Company expects to hold sufficient liquidity to ensure the continuity of its business under normal and stressed conditions.

**Ukraine conflict**

The conflict in Ukraine has the potential to impact our risk profile including but not limited to: adverse and volatile economic and market conditions, impacts on investment performance and underlying assets, increased cyber risk; and regulatory risk from sanctions. The uncertainties around these impacts requires us to continually monitor and assess developments. We have responded to events by mobilising resources and standing up incident response protocols. The impact on assets under management and in turn revenue is not considered significant.

**Capital requirements and conflict management**

In accordance with the Capital Requirements Directive, the Pillar 3 disclosures for the M&G Group, along with the M&G Group's compliance with the provisions of the FCA's Remuneration Code, are published on the internet at:

<https://www.mandgplc.com/~media/Files/M/MandG-Plc/documents/mandg-investments-policies/MGG-Pillar-3-Disclosures-as-at-31-Dec-2020.pdf>

The M&G Group operates administrative and organisational arrangements to identify and manage conflicts of interest that might adversely affect its clients including:

- effective procedures to restrict the exchange of information where such exchange might harm clients;
- effective segregation of duties with appropriate supervision; and
- charging and remuneration policies that are reasonably designed to align the long term interests of the Company, employees and clients

**Section 172(1) Statement**

Section 172 of the Companies Act 2006 requires a Director of a company to act in the way they consider, in good faith, would most likely promote the success of the company for the benefit of its members as a whole. In doing this, section 172 requires a Director to have regard, amongst other matters, to the:

- likely consequences of any decisions in the long-term;
- interests of the Company's employees;
- need to foster the Company's business relationships with suppliers, customers and others;
- impact of the Company's operations on the community and environment;
- desirability of the Company maintaining a reputation for high standards of business conduct, and
- need to act fairly as between members of the Company.

**Section 172(1) Statement (continued)**

In discharging the section 172 duties the Directors have regard to the factors set out above. It is also recognised that the matters considered by the Board can often have unique characteristics, and that the Board can be required to consider additional factors which are relevant to the specific matter under consideration. There is an acknowledgement from the Board that the relative importance of each factor considered will vary depending on the decision being taken. Across all decisions, the Board is mindful of the Company's purpose, regulatory obligations, strategic priorities and alignment with M&G plc overarching culture, vision and values.

As is normal for large companies, authority is delegated for day-to-day management of the Company to executives who are then engaged in setting, approving and overseeing execution of the business strategy and related policies. Financial and operational performance and legal and regulatory compliance are reviewed at every Board meeting. Other areas are also reviewed over the course of the financial year including the Company's business strategy; key risks; stakeholder-related matters; and governance and legal matters. This is done through the consideration and discussion of reports which are sent in advance of each Board meeting and through presentations to the Board.

The Company's key stakeholders are its ultimate beneficial owner, M&G plc, and the stakeholder groups set out M&G plc's Annual Report. The views and impact of the Company's activities on those stakeholders are an important consideration for the Directors when making relevant decisions. While there are cases where the Board itself judges that it should engage directly with certain stakeholder groups or on certain issues, for example, interaction with regulators, the size and spread of both stakeholders and the M&G plc Group means that generally other stakeholder engagement best takes place at Group level. It has been found that, as well as being a more efficient and effective approach, this also helps to achieve a greater positive impact on environmental, social and other issues than by working alone as an individual company. For details on the some of the engagement that takes place with the Company's stakeholders please refer to M&G plc 2021 Annual Report.

During the period, information has been provided to enhance the understanding of the interests and views of the Company's key stakeholders and other relevant factors when making decisions. This information was distributed in a range of different formats including in reports and presentations on financial and operational performance, non-financial key performance indicators, risk and environmental, social and governance matters. As a result of this, there has been an overview of engagement with stakeholders and other relevant factors which allows the Directors to understand the nature of the stakeholders' concerns and to comply with the section 172 duty to promote the success of the Company.

**Principal Decisions**

Set out below is an example of how the matters set out in section 172(1)(a)-(f) have been regarded when discharging the section 172 duty and the effect of that on decisions taken. Principal decisions are defined as both those that are material to the Company and also those that are significant to any key stakeholders. In making the following principal decisions the Board considered the impact on relevant stakeholders as well as the need to maintain a reputation for high standards of business conduct:

**Principal decision - Dividend to Parent**

The Board approved the payment of dividends totaling £62m to its shareholder, M&G FA Limited. In making this decision the Board received detailed financial planning materials and considered a range of factors. These factors included any impact on the Company in the short- to medium-term as well as the long-term viability of the Company; its expected cash flow and financing requirements (including the regulatory capital position); and the ongoing need for strategic investment in the business.

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**M&G Investment Management Limited**

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**Strategic Report (continued)  
For the year ended 31 December 2021**

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***Financial key performance indicators***

***Funds under management***

Funds under management have increased by 12% to £296bn at 31 December 2021 (2020: £263bn). This is mainly due to recovery in global investment markets and strong net inflows in institutional funds, partly offset by net outflows in the wholesale range.

***Revenue***

Revenue, which largely consists of management fee income, is £607,777,000 which is broadly consistent with £605,325,000 in 2020. This is driven by an increase in investment management fees, partially offset by a decrease in performance fees. The increase in investment management fees primarily reflects the higher level of institutional funds under management.

***Profit before taxation***

Profit before taxation has increased by 11% to £139,669,000 in 2021 from £125,895,000 in 2020. The higher figure is mainly driven by a decrease in allocated administrative expenses in addition to the slight increase in revenue outlined above.

***Net assets***

Net assets have increased by 34% to £203,168,000 as at 31 December 2021 from £152,036,000 as at 31 December 2020, reflecting the retained profit after tax for the year less the dividend paid.

This report was approved by the Board and signed on its behalf.



**M&G Management Services Limited**

Company Secretary

Date: 6 April 2022

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**M&G Investment Management Limited**

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**Directors Report  
For the year ended 31 December 2021**

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The Directors present their report and the financial statements for the year ended 31 December 2021.

**Directors' responsibilities statement**

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 'Reduced Disclosure Framework'.

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

**Results and dividends**

The profit for the year, before taxation, amounted to £139,669,000 (2020: £125,895,000).

Dividends paid in the year amounted to £62,000,000 (2020: £135,000,000).



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## M&G Investment Management Limited

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### Directors Report For the year ended 31 December 2021

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#### Directors

The Directors who served during the year were:

J M B Daniels  
S A Fitzgerald  
C B Chaloner (appointed 01 October 2021)  
A C M Morris (appointed 01 October 2021)  
M Tosato (appointed 01 October 2021)  
R R Turnill (appointed 08 November 2021)  
M L Burnett (resigned 01 October 2021)  
J W Foley (resigned 01 September 2021)  
G D Mason (resigned 31 December 2021)  
J C L Willcocks (resigned 01 October 2021)

#### Political contributions

The Company made no political contributions during the year (2020: £nil).

#### Employee involvement

All staff were employed during the year by the immediate parent company. Employment policies are described in the annual report and financial statements of that company.

#### Qualifying third party indemnity provisions

Qualifying third party indemnity provisions (as defined by section 234 of the Companies Act 2006) were accordingly in force during the course of the financial year ended 31 December 2021 for the benefit of the then Directors and, at the date of this report, are in force for the benefit of the Directors in relation to certain losses and liabilities which may occur (or have occurred) in connection with their duties, power or office.

#### Going concern

The Directors have a reasonable expectation that the Company has adequate resources to continue its operations for a period of at least 12 months from the date that the financial statements are approved. In making this assessment the Directors have considered the solvency, liquidity and operational resilience of the Company, taking into account current performance and financial position, factors likely to affect the Company's future development, and key risks in the current economic climate. Regarding solvency the Directors assessed the resilience of the Company's financial position in a high inflationary environment, and also considered different COVID scenarios taking into account the global roll out of the vaccination programme. Additionally the Directors reviewed the liquidity projections of the Company and, in a stress scenario, the ability of the M&G Group, of which the Company is a member, to access external funding sources and the management actions that could be used to manage liquidity.

The results of the assessment demonstrated the ability of the Company to meet all obligations and future business requirements for the foreseeable future. In addition, the assessment demonstrated that the Company was able to remain above its regulatory solvency requirements in a stressed scenario. For this reason, the Directors continue to adopt the going concern basis in preparing the financial statements.

**Directors Report  
For the year ended 31 December 2021**

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**Engagement with stakeholders**

Engagement with M&G's key stakeholder groups helps foster and maintain relationships and forms an important part the wider Company's operation.

Not all stakeholder engagement is reported directly to the Board or takes place directly with the Board. However, the output of engagement across the wider Company informs business level decisions and proposals, with an overview of developments and relevant feedback being reported to the M&G Board and/or its Committees. The purpose of this is to ensure that the M&G Board can understand and consider the views of relevant stakeholders when making decisions.

**Customers**

The customer is at the heart of everything M&G does. Throughout 2021, the M&G Board has focused specific attention on improved customer service, ESG, sustainability and impact.

**Regulators**

It's vitally important that M&G continues to maintain strong regulatory relationships, communicating openly, working collaboratively and providing the FCA, and all global regulators with timely notification of issues. During the year M&G worked hard to ensure they met the regulatory obligations as a global independent business. This approach included significant engagement from the Board and members of the Senior Executive team with our regulators on a range of key risks. The M&G Board receives a report on regulatory matters from the Chief Compliance Officer at every Board meeting and all relevant regulatory correspondence is made available to the Board in a timely manner.

**Disclosure of information to auditor**

Each of the persons who are Directors at the time when this Directors' Report is approved has confirmed that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the Director has taken all the steps that ought to have been taken as a Director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

**Auditor**

On 28 October 2020, the ultimate parent of the Company (M&G plc) approved the appointment of PricewaterhouseCoopers LLP (PwC) as its auditor for the year ending 31 December 2022. Consequently, KPMG LLP will resign as the Company's statutory auditor at the conclusion of the 2021 audit and the Company will resolve to appoint PwC, subject to shareholder approval at the M&G plc 2022 Annual General meeting.

This report was approved by the Board and signed on its behalf.



**M&G Management Services Limited**  
Secretary

Date: 6 April 2022

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## Independent Auditor's Report to the Members of M&G Investment Management Limited

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### Our Opinion

We have audited the financial statements of M&G Investment Management Limited (the "Company"), which comprise the balance sheet as at 31 December 2021, the statements of profit or loss account and other comprehensive income and the statement of changes in equity for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of the Company's profit for the year then ended;
- are properly prepared in accordance with United Kingdom accounting standards, including FRS 101 Reduced Disclosure Framework; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including FRC Ethical Standards. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Company or to cease its operations, and as they have concluded that the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements (the "going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the Company's business model and analysed how those risks might affect the Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate; and
- we have not identified, and concur with the directors' assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Company will continue in operation.

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## Independent Auditor's Report to the Members of M&G Investment Management Limited

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### **Fraud and breaches of laws and regulations – ability to detect**

#### *Identifying and responding to risks of material misstatement due to fraud*

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- enquiring of management as to the Company's policies and procedures to prevent and detect fraud as well as enquiring whether management have knowledge of any actual, suspected or alleged fraud;
- reading minutes of meetings of those charged with governance; and
- using analytical procedures to identify any unusual or unexpected relationships.

As required by auditing standards, we perform procedures to address the risk of management override of controls, in particular the risk that management may be in a position to make inappropriate accounting entries. On this audit we do not believe there is a fraud risk related to revenue recognition because the Company's revenue streams are non-judgmental, simple in nature with respect to accounting policy choice and are easily verifiable to external data sources or agreements with little or no requirement for estimation from management. We did not identify any additional fraud risks.

We performed procedures including:

- identifying journal entries and other adjustments to test based on risk criteria and comparing any identified entries to supporting documentation; and
- incorporating an element of unpredictability in our audit procedures.

#### *Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations*

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with management (as required by auditing standards), and discussed with management the policies and procedures regarding compliance with laws and regulations.

The Company is a regulated entity, our assessment of risks involved gaining an understanding of the control environment including the Company's procedures for complying with regulatory requirements. We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

The Company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

The Company is subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of litigation or impacts on the Company's ability to operate. We identified Company law as being the area most likely to have such an effect. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of management and inspection of regulatory and legal correspondence, if any. Therefore if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

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## **Independent Auditor's Report to the Members of M&G Investment Management Limited**

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### **Context of the ability of the audit to detect fraud or breaches of law or regulation**

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remains a higher risk of non-detection of fraud, as this may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

### **The Directors' and Strategic Report**

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### **Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

### **Directors' responsibilities**

As explained more fully in their statement set out on page 8, the directors are responsible for: the preparation of the financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

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## Independent Auditor's Report to the Members of M&G Investment Management Limited

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### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Bano Sheikh (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**

*Chartered Accountants*

15 Canada Square

London

E14 5GL

Date: 08 April 2022

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**M&G Investment Management Limited**

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**Profit and Loss Account and Other Comprehensive Income  
For the year ended 31 December 2021**

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	<b>Note</b>	<b>2021</b>	<b>2020</b>
Revenue	2	<b>607,777</b>	605,325
Administrative expenses		<u><b>(467,473)</b></u>	<u>(481,388)</u>
<b>Operating profit</b>	3	<b>140,304</b>	123,937
Interest receivable and similar income	6	2	1,970
Interest payable and similar charges	7	<u><b>(637)</b></u>	<u>(13)</u>
<b>Profit on ordinary activities before taxation</b>		<b>139,669</b>	125,894
Tax on profit	8	<b>(26,537)</b>	(23,949)
<b>Profit for the financial year</b>		<u><b>113,132</b></u>	<u>101,945</u>
<b>Total comprehensive income for the year</b>		<u><b>113,132</b></u>	<u>101,945</u>

The notes on pages 19 to 30 form part of these financial statements.

**M&G Investment Management Limited**  
Registered number: 00936683

**Balance Sheet**  
As at 31 December 2021

	Note	2021 £000	2020 £000
<b>Current assets</b>			
Debtors: amounts falling due within one year	10	203,834	186,270
Cash at bank and in hand	11	70,069	91,196
		<u>273,903</u>	<u>277,466</u>
Creditors: amounts falling due within one year	12	(70,735)	(125,430)
<b>Net current assets</b>		<b>203,168</b>	152,036
<b>Net assets</b>		<b><u>203,168</u></b>	<b><u>152,036</u></b>
<b>Capital and reserves</b>			
Called up share capital	13	9,350	9,350
Foreign exchange reserve		(50)	(50)
Profit and loss account		193,868	142,736
		<u>203,168</u>	<u>152,036</u>

The financial statements were approved and authorised for issue by the Board and were signed on its behalf by:

*S A Fitzgerald*

**S A Fitzgerald**  
Director

Date: 6 April 2022

The notes on pages 19 to 30 form part of these financial statements.



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**M&G Investment Management Limited**

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**Statement of Changes in Equity  
For the year ended 31 December 2021**

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	<b>Called up share capital</b>	<b>Foreign Exchange reserve</b>	<b>Profit and loss account</b>	<b>Total equity</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
At 1 January 2021	<b>9,350</b>	<b>(50)</b>	<b>142,736</b>	<b>152,036</b>
Profit for the year	-	-	<b>113,132</b>	<b>113,132</b>
Dividends	-	-	<b>(62,000)</b>	<b>(62,000)</b>
<b>At 31 December 2021</b>	<b><u>9,350</u></b>	<b><u>(50)</u></b>	<b><u>193,868</u></b>	<b><u>203,168</u></b>

The notes on pages 19 to 30 form part of these financial statements.

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**M&G Investment Management Limited**

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**Statement of Changes in Equity  
For the year ended 31 December 2020**

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	<b>Called up share capital</b>	<b>Foreign Exchange reserve</b>	<b>Profit and loss account</b>	<b>Total equity</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
At 1 January 2020	9,350	(50)	175,791	185,091
Profit for the year	-	-	101,945	101,945
Dividends	-	-	(135,000)	(135,000)
At 31 December 2020	<u>9,350</u>	<u>(50)</u>	<u>142,736</u>	<u>152,036</u>

The notes on pages 19 to 30 form part of these financial statements.

## 1. Accounting Policies

### 1.1 Basis of preparation of financial statements

M&G Investment Management Limited (the "Company") is a company incorporated and domiciled in the UK.

The financial statements have been prepared under the historical cost convention except that the following assets and liabilities are stated at their fair value: derivative financial instruments and financial instruments classified as fair value through the profit or loss; and in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' and the Companies Act 2006.

In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of UK-adopted international accounting standards ("Adopted IFRSs"), but makes amendments where necessary in order to comply with Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

The preparation of financial statements in compliance with FRS 101 can require the use of certain critical accounting estimates, however, the Directors do not consider there to be any critical accounting estimates or judgements in the preparation of the Company's financial statements.

### 1.2 Financial reporting standard 101 - reduced disclosure exemptions

In these financial statements, the Company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of paragraph 79(a)(iv) of IAS 1
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements
- the requirements of IAS 7 Statement of Cash Flows
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- the requirements of paragraph 17 and 18A of IAS 24 Related Party Disclosures
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member
- the requirements in IAS 24 to disclose compensation of Key Management Personnel; and
- the requirements of IAS 24 to disclose transactions with a management entity that provides key management personnel services to the Company.

The Company is a subsidiary undertaking of M&G plc which is the ultimate parent company incorporated in England and Wales. Consolidated financial statements are prepared by M&G plc and copies of these are available to the public and may be obtained from the registered office at 10 Fenchurch Avenue, London, EC3M 5AG.

## 1. Accounting Policies (continued)

### 1.2 Financial reporting standard 101 - reduced disclosure exemptions (continued)

As the consolidated financial statements of M&G plc include the equivalent disclosures the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- the requirements of IFRS 7 Financial Instruments: Disclosures
- the requirements of paragraphs 91- 99 of IFRS 13 Fair Value Measurement

The Company proposes to continue to adopt the reduced disclosure framework of FRS 101 in its next financial statements.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

### 1.3 Going concern

The Directors have a reasonable expectation that the Company has adequate resources to continue its operations for a period of at least 12 months from the date that the financial statements are approved. In making this assessment the Directors have considered the solvency, liquidity and operational resilience of the Company, taking into account current performance and financial position, factors likely to affect the Company's future development, and key risks in the current economic climate. Regarding solvency the Directors assessed the resilience of the Company's financial position in a high inflationary environment, and also considered different COVID scenarios taking into account the global roll out of the vaccination programme. Additionally the Directors reviewed the liquidity projections of the Company and, in a stress scenario, the ability of the M&G Group, of which the Company is a member, to access external funding sources and the management actions that could be used to manage liquidity.

The results of the assessment demonstrated the ability of the Company to meet all obligations and future business requirements for the foreseeable future. In addition, the assessment demonstrated that the Company was able to remain above its regulatory solvency requirements in a stressed scenario. For this reason, the Directors continue to adopt the going concern basis in preparing the financial statements.

### 1.4 Foreign currency

#### *Functional and presentational currency*

The Company's functional and presentational currency is GBP.

#### *Transactions and balances*

Transactions in foreign currencies are translated to the Company's functional currency at the foreign exchange rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated back to the functional currency at foreign exchange rates ruling at the dates the fair value was determined.

**1. Accounting Policies (continued)**

**1.4 Foreign currency (continued)**

Foreign exchange differences arising on translation are recognised in the profit and loss account.

Exchange differences arising from this translation of foreign operations are reported as an item of other comprehensive income and accumulated in the foreign exchange reserve or non-controlling interest, as the case may be.

**1.5 Revenue**

Management fee revenue is based on investment assets under management and is only recognised when the Company satisfies its performance obligation to provide the asset management services. It is recognised in the accounting period in which the services are rendered and is recognised net of rebates.

Since the asset management service the Company provides is a continuous service, it satisfies its performance obligation over time. Therefore, the Company meets the criteria for its revenue to be recognised over time as the client benefits from the asset management services received from the Company.

Performance fee revenue is based on the achievement of prescribed performance hurdles. It is only recognised when the performance obligations are satisfied or upon the crystallisation event occurring and when it is highly probable that a significant reversal will not occur.

**1.6 Expenses**

Administrative expenses include a recharge from the immediate parent company of costs borne on behalf of the Company.

Commissions are paid to third parties for ongoing services under distribution agreements and are charged to the profit and loss account over the period in which the service is expected to be provided. Commission payments are compliant with local regulation.

**1.7 Interest receivable and similar income**

Interest receivable is recognised in profit or loss as it accrues.

Foreign currency gains are reported on a net basis, if applicable.

**1.8 Interest payable and similar charges**

Interest payable is recognised in profit or loss as it accrues.

Foreign currency losses are reported on a net basis, if applicable.

**1.9 Taxation**

Tax on the profit or loss for the year comprises current tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

## 1. Accounting Policies (continued)

### 1.9 Taxation (continued)

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax will be provided where there are temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination; and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

The calculation of the total tax charge inherently involves a degree of estimation and judgement. The positions taken in tax returns, where applicable tax regulation is subject to interpretation, are recognised in full in the determination of the tax charge in the financial statements if the Company considers that it is probable that the taxation authority will accept those positions. Otherwise, the Company considers an uncertain tax position to exist and a provision is recognised to reflect that a taxation authority, upon review of the positions, could alter the tax returns. From recognition, the provision is measured based on management's judgement and estimate of the likely amount of the liability or recovery. This is achieved by providing for the single best estimate of the most likely outcome or the weighted average expected value where there are multiple possible outcomes, taking into account external advice where appropriate. Each uncertain tax treatment is considered separately or together as a group, depending on management's judgement as to which approach better predicts the resolution of the uncertainty. It is assumed that tax authorities will examine the uncertain tax treatments and they have full knowledge of all related information. The judgments and estimates made to recognise and measure the effect of uncertain tax positions are reassessed whenever circumstances change or when there is new information that affects those judgments.

### 1.10 Dividends

Equity dividends are recognised when they become legally payable.

### 1.11 Financial instruments

#### *(i) Recognition and initial measurement*

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

1. Accounting Policies (continued)

1.11 Financial instruments (continued)

*(ii) Classification and subsequent measurement*

*(a) Classification*

On initial recognition, a financial asset is classified as measured at: amortised cost.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or fair value through other comprehensive income as described above are measured at fair value through profit and loss.

*Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management.

*(b) Subsequent measurement and gains and losses*

- Financial assets at fair value through profit and loss - these assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
- Financial assets at amortised cost - these assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

1. Accounting Policies (continued)

1.11 Financial instruments (continued)

*Financial liabilities and equity*

Financial instruments issued by the Company are treated as equity only to the extent that they meet the following two conditions:

- they include no contractual obligations upon the Company to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the Company; and
- where the instrument will or may be settled in the Company's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the Company's own equity instruments or is a derivative that will be settled by the Company exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the group's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares.

Financial liabilities are classified as measured at amortised cost and are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit and loss. Any gain or loss on derecognition is also recognised in profit and loss.

*Impairment*

The Company recognises loss allowances for expected credit losses on financial assets measured at amortised cost. Loss allowances are measured at an amount equal to lifetime expected credit losses, except for other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition, which are measured as 12-month expected credit loss. Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime expected credit loss.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating expected credit loss, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

Lifetime expected credit losses are the expected credit losses that result from all possible default events over the expected life of a financial instrument. 12-month expected credit losses are the portion of expected credit losses that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months) The maximum period considered when estimating expected credit losses is the maximum contractual period over which the group is exposed to credit risk.



**1. Accounting Policies (continued)**

**1.11 Financial instruments (continued)**

*Measurement of expected credit losses*

Expected credit losses are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the group expects to receive). Expected credit losses are discounted at the effective interest rate of the financial asset.

*Credit-impaired financial assets*

At each reporting date, the group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

*Write-offs*

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery.

**1.12 Adopted IFRS not yet applied**

The following new accounting pronouncements have also been issued and are not yet effective:

- Amendments to IAS 37: Onerous Contracts—Cost of Fulfilling a Contract (effective date 1 January 2022).
- Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statements 2 Making Materiality Judgements (effective date to be confirmed).
- Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to introduce a new definition for accounting estimates (effective date to be confirmed).
- Amendments to IAS 12 Income Taxes – Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective date to be confirmed).

The Company is not expecting these pronouncements to have a significant impact on the Company's financial statements.

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**M&G Investment Management Limited**

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**Notes to the Financial Statements  
For the year ended 31 December 2021**

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**2. Analysis of revenue**

An analysis of revenue by class of business is as follows:

	<b>2021</b>	2020
	<b>£000</b>	£000
Management fees *	<b>589,752</b>	576,552
Performance fees *	<b>7,853</b>	15,158
Stock lending fees	<b>5,759</b>	9,225
Other	<b>4,412</b>	4,390
	<b><u>607,777</u></b>	<u>605,325</u>

All revenue arose within the United Kingdom.

\* Revenue includes management fee income from intergroup companies of £501,850,148 (2020: £464,550,392) and performance fees from intergroup companies of £2,099,972 (2020: £11,659,697).

**3. Staff costs**

All staff were employed during the year by the immediate parent company. Analysis of staff costs, pension commitments and share-based payments are shown in the annual report and financial statements of that company.

**4. Auditor's remuneration**

	<b>2021</b>	2020
	<b>£000</b>	£000
Audit of these financial statements	<b>115</b>	100

Amounts receivable by the Company's auditor and its associates in respect of services to the Company and its associates, other than the audit of the Company's financial statements, have not been disclosed as the information is required instead to be disclosed on a consolidated basis in the consolidated financial statements of the Company's ultimate parent, M&G plc.

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**M&G Investment Management Limited**

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**Notes to the Financial Statements  
For the year ended 31 December 2021**

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**5. Directors' remuneration**

	<b>2021</b>	2020
	<b>£000</b>	£000
Directors' emoluments	<b>1,969</b>	2,526
Amounts receivable under long term incentive schemes	<b>2,031</b>	1,657
Company contributions to defined contribution pension schemes	<b>1</b>	4
	<b>4,001</b>	<b>4,187</b>

The aggregate of remuneration and amounts receivable under long term incentive schemes of the highest paid director was £1,409,025 (2020: £1,327,006). During the year, the highest paid director did not exercise share options.

<b>Retirement benefits are accruing to the following numbers of directors under:</b>	<b>2021</b>	2020
Defined contribution schemes	<b>4</b>	4
Defined benefit schemes	<b>1</b>	1
	<b>5</b>	<b>5</b>

	<b>2021</b>	2020
The number of directors who exercised share options was	-	-
The number of directors in respect of whose qualifying services shares were received or receivable under long term incentive schemes was	<b>5</b>	<b>6</b>

**6. Interest receivable and similar income**

	<b>2021</b>	2020
	<b>£000</b>	£000
Net foreign exchange gain	-	1,898
Bank interest receivable	<b>2</b>	72
	<b>2</b>	<b>1,970</b>

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**M&G Investment Management Limited**

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**Notes to the Financial Statements  
For the year ended 31 December 2021**

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**7. Interest payable and similar expenses**

	2021 £000	2020 £000
Net foreign exchange loss	627	-
Bank interest payable	10	13
	<u>637</u>	<u>13</u>

**8. Taxation**

	2021 £000	2020 £000
<b>Corporation tax</b>		
Current tax on profits for the year	26,537	23,920
Adjustments in respect of previous periods	-	29
<b>Total current tax</b>	<u>26,537</u>	<u>23,949</u>

The tax assessed for the year is the same as (2020: the same as) the standard rate of corporation tax in the UK of 19.00% (2020: 19.00%).

**Factors affecting tax charge for the year**

	2021 £000	2020 £000
Profit on ordinary activities before tax	<u>139,669</u>	<u>125,895</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2020: 19.00%)	26,537	23,920
<b>Total tax charge for the year</b>	<u>26,537</u>	<u>23,920</u>

**Factors that may affect future tax charges**

Deferred tax is provided at the tax rates enacted at the balance sheet date applicable to when the temporary differences are expected to reverse. The impact of the expected increase in the tax rate is therefore recognised in the deferred tax movement for the year.

An increase in the standard rate of Corporation Tax in the UK from 19% to 25% with effect from 1 April 2023 was substantively enacted on 24th May 2021. This will increase any future tax charge for the company accordingly.

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**M&G Investment Management Limited**

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**Notes to the Financial Statements  
For the year ended 31 December 2021**

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**9. Dividends**

	2021	2020
	£000	£000
On 9,350,000 ordinary shares of £1 each	<u>62,000</u>	<u>135,000</u>

**10. Debtors**

	2021	2020
	£000	£000
Trade debtors	16,862	14,944
Amounts owed by group undertakings	130,715	100,500
Other Debtors	3,007	2,889
Prepayments and accrued income	48,761	62,454
Corporation Tax receivable	4,486	5,479
Deferred Taxation	4	4
	<u>203,834</u>	<u>186,270</u>

**11. Cash at bank and in hand**

	2021	2020
	£000	£000
Cash at bank and in hand	<u>70,069</u>	<u>91,196</u>

**12. Creditors: amounts falling due within one year**

	2021	2020
	£000	£000
Amounts owed to group undertakings	68,906	123,389
Accruals and deferred income	164	729
Taxation and social security	1,665	1,312
	<u>70,735</u>	<u>125,430</u>

**13. Share capital**

	2021	2020
	£000	£000
<b>Allotted, called up and fully paid</b>		
9,350,000 (2020: 9,350,000) ordinary shares of £1.00 each	<u>9,350</u>	<u>9,350</u>

**14. Related party transactions**

The Company has taken advantage of the exemption under paragraph 8(k) of FRS101 not to disclose transactions with fellow wholly owned group companies and the exemption under paragraph 8(j) of FRS101 not to disclose key management personnel compensation and amounts incurred for the provision of key management personnel services by a separate management entity.

**15. Immediate and ultimate parent company**

The Company's immediate parent company is M&G FA Limited. The Company is a subsidiary undertaking of M&G plc which is the ultimate parent company incorporated in England and Wales. Consolidated financial statements are prepared by M&G plc and copies of these are available to the public and may be obtained from the registered office at 10 Fenchurch Avenue, London, EC3M 5AG.